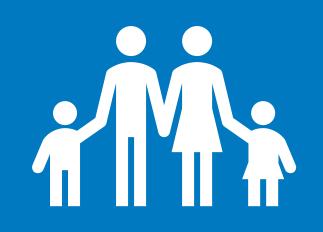
#### **Change Leadership Vision Council**

**DECEMBER 4, 2019** 















## WELCOME & CHECK-IN EXERCISE

#### CHECK-IN EXERCISE (15 minutes)

In groups of about 4 participants, identify a notetaker and follow the prompts below.

If you had an Action Commitment related to the From-To Shift after the last VC mtg:

- 1. Tell your group what your Action Commitment was.
- 2. Describe how it went.
- 3. Share and document 1-3 takeaways from your experience.

If you learned about the From-To Shift from a fellow Vision Council member after the October meeting:

- 1. Tell your group who shared it with you.
- 2. Describe your reaction.
- 3. Share and document 1-3 takeaways about the From-To Shift.

Group Discussion: Do you have any input on the From-To Shift (refinements to suggest? additions to suggest?, keep as is?, etc.)

#### MEETING PURPOSE

Further strengthen the Vision Council's capacity to lead the "From-To" Culture Shift and develop work plans/next steps to further the prioritized FFPSA implementation opportunities.

#### MEETING RESULTS

- 1. The Vision Council is informed on stakeholder reactions to the draft of the "From-To" Culture Shift.
- 2. Action plans are drafted in support of prioritized Family First implementation activities.
- 3. The Vision Council is further equipped to be instruments of systems culture change.
- 4. Each Vision Council member is committed to specific action steps in support of the systems culture shift and FFPSA implementation.

#### CHANGE LEADERSHIP: Engaging Thought Leaders and Leadership Teams to Prepare

for Family First Funded by the Mid-Iowa Health Foundation

#### AGENDA

**DECEMBER 4, 2019** 

#### **VISION COUNCIL MEETING**

10:00 AM

11:00 AM

12:15 AM

12:30 PM

Welcome and Check-in Exercise

FFPSA Implementation Support: Action plan development

**Lunch Break** 

Practical tools and actions to shift the systems culture, Part 1

1:45 PM

1:50 PM

2:35 PM

3:00 PM

**Stretch Break** 

Practical tools and actions to shift the systems culture, Part 2

**Check Out/Review Action Commitments** 

**Check Out / Adjourn** 

## SHARE NAME | WORKPLACE | TITLE | ROLE

#### **BRIEFLY SHARE**

Who you shared the From-To Shift with or learned about it from.

One key takeaway from sharing/learning about the From-To Shift.

## CHECK-IN EXERCISE Group Report Out

Briefly describe key input your group has for the From-To Shift.

# IFFPSA Implementation ACTION PLANNING

#### **WORK PLANNING GRID**

Change Leadership Vision Council - Work Plan - December 4, 2019 FFPSA Implementation Support Item: Task Result sought from Timeframe/Deadline Required VC Lead Notes completion of task (12/4 - 2/25)individuals/entities Milestone(s) to Keep in Mind Notes **Timeframe** What one-time funding could support

What else to prioritize for Vision Council Support of FFPSA Implementation? (Identify using "Priorities for VC Support of FFPSA Implementation")

### FFPSA IMPLEMENTATION: Small group report out & group discussion

### LUNCH BREAK

## FROM-TO SHIFT: Practical tools and actions to shift the system culture, Part 1

#### What Is Culture?

#### **ACCOMPLISHED**

Culture is the spoken and unspoken ways things are accomplished in a group.

#### **ACTION**

Vision and mission in action.

#### **BEHAVIORS**

Group and individual behaviors that facilitate or restrict progress towards a goal.





## HOW the work is ACCOMPLISHED

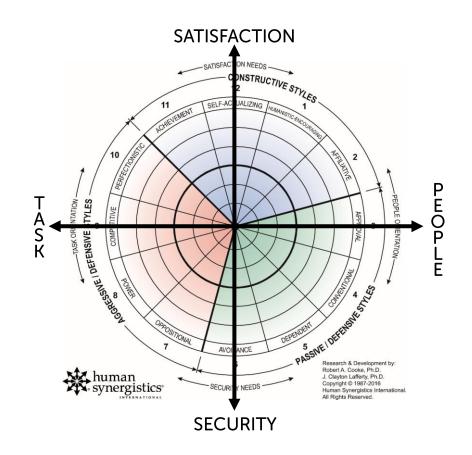


#### The Circumplex



Highly visual and consistent throughout the Integrated Diagnostic System.

It breaks the factors underlying performance down into 12 ways or "styles" of thinking, behaving, and interacting.



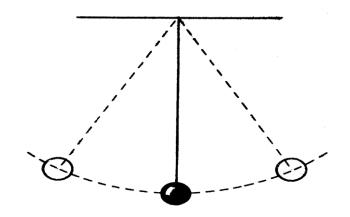


Changing the World – One Organization at a Time<sup>a</sup>

Research and development by Robert A. Cooke, Ph.D. and J. Clayton Lafferty, Ph.D. Copyright © 2017 by Human Synergistics International. All Rights Reserved.



#### **The Culture Balancing Act**



<u>Aggressive/Defensive</u>	<u>Constructive</u>	<u>Passive/Defensive</u>
Micro-managing	Setting Expectations and Holding  Accountable	Not addressing poor performance
Always disagreeing to avoid	Debating ideas to arrive at a	Agreeing with the first idea/avoiding
changing practices or appear incompetent	visionary solution	debate
Not communicating anything to stay 'in power'	Communicating 'why', what you know, and what you don't know	"I'm just the messenger!" or "this came down from leadership"
"I don't agree so I'm not doing it.", "You don't understand what it is I do."	Seeking clarification and constructively discussing disagreements	"Okay Boss" "Pocket-veto (Saying yes, and purposely doing nothing)



#### **Current Culture**

All Respondents N = 23

#### Constructive

Cultures promote effective goal setting and achievement, growth and learning, and teamwork and collaboration.

### SELF-ACTUALIZING AGGRESSIVE | DEFENSIVE STYLES -AVOIDANCE

#### Passive/Defensive

Cultures lead to conformity, rigidity, and lack of team member accountability and initiative.

#### Aggressive/Defensive

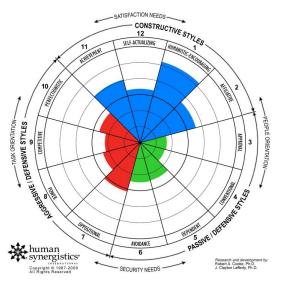
Cultures lead to internal competition, management by exception, and short-term emphasis as opposed to long-term effectiveness.



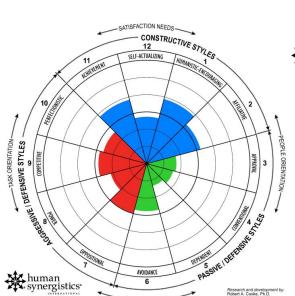
SECURITY NEEDS

Research and development by: Robert A. Cooke, Ph.D. J. Clayton Lafferty, Ph.D.

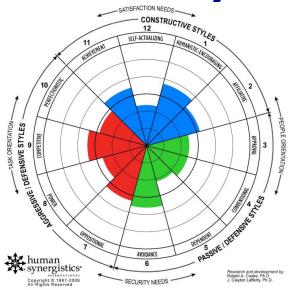
**Subgroup Analysis (Current)** 



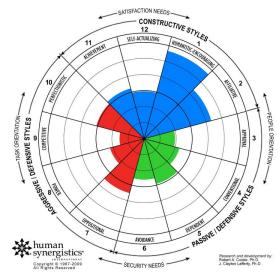
DHS



**Providers** 



Vision Council

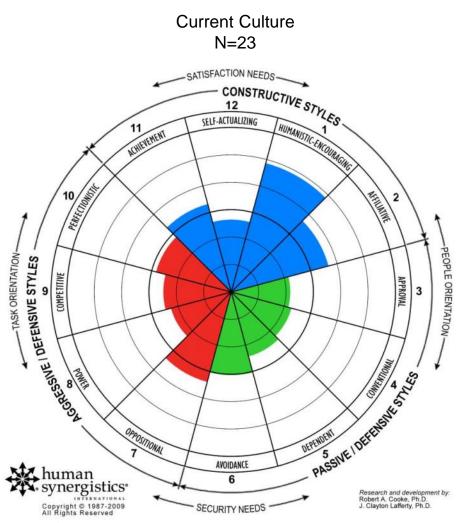


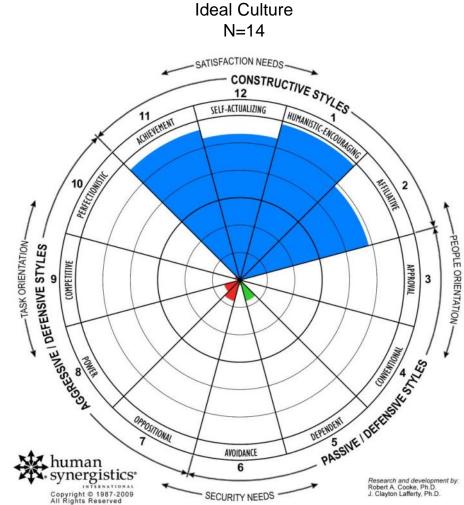
Non- Vision Council



#### **Current Culture versus Ideal Culture**







Research and Development by: Robert A. Cooke, Ph.D. and Janet L. Szumal, Ph.D. Human Synergistics International Copyright © 2014. All Rights Reserved.

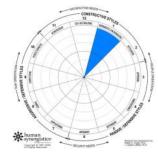
#### Style 1: Humanistic-Encouraging



#### **Current Culture**



#### **Ideal Culture**



All Respondents	Current Mean	Ideal Mean	Gap Mean
help others think for themselves	3.70	<mark>4.50</mark>	<mark>-0.80</mark>
involve others in decisions affecting them	3.78	4.57	<mark>-0.79</mark>
resolve conflicts constructively	4.22	<mark>4.86</mark>	<mark>-0.64</mark>
help others to grow and develop	4.00	4.57	-0.57
give positive rewards to others	3.57	4.07	-0.51
take time with people	3.91	4.36	-0.44
be a good listener	4.35	4.71	-0.37
encourage others	4.04	4.36	-0.31
be supportive of others	4.22	4.43	-0.21
show concern for the needs of others	4.43	4.57	-0.14

1 = Not at all; 5 = To a very great extent

Gap = (Current - Ideal)

A negative (-) gap indicates that the current mean for a particular item needs to be increased.

A positive gap indicates that the current mean for a particular item is better than the ideal.



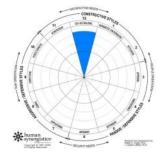
#### Style 12: Self-Actualizing



#### **Current Culture**



#### **Ideal Culture**



All Respondents	Current Mean	Ideal Mean	Gap Mean
think in unique and independent ways	<mark>3.26</mark>	4.43	<mark>-1.17</mark>
communicate ideas	<mark>3.96</mark>	4.71	<mark>-0.76</mark>
enjoy their work	<mark>3.39</mark>	<mark>4.14</mark>	<mark>-0.75</mark>
emphasize quality over quantity	3.26	4.00	-0.74
maintain their personal integrity	4.13	4.71	-0.58
be concerned about their own growth	3.26	3.79	-0.52
be open about self	3.00	3.50	-0.50
do even simple tasks well	3.78	4.21	-0.43
resist conformity	2.04	2.43	-0.39
be spontaneous	2.70	2.71	-0.02

1 = Not at all; 5 = To a very great extent

Gap = (Current - Ideal)

A negative (-) gap indicates that the current mean for a particular item needs to be increased.

A positive gap indicates that the current mean for a particular item is better than the ideal.



#### Style 7: Oppositional



#### **Current Culture**



#### **Ideal Culture**



All Respondents	Current Mean	Ideal Mean	Gap Mean
look for mistakes	2.87	2.07	0.80
point out flaws	3.04	2.36	0.69
oppose things indirectly	<b>1.96</b>	<mark>1.29</mark>	0.67
remain aloof from the situation	1.96	1.29	0.67
be hard to impress	1.87	1.29	0.58
oppose new ideas	1.91	1.43	0.48
refuse to accept criticism	1.61	1.21	0.39
play the role of the "loyal opposition"	1.96	1.64	0.31
stay detached and perfectly objective	2.83	2.57	0.25
question decisions made by others	2.61	2.79	-0.18

1 = Not at all; 5 = To a very great extent

Gap = (Current - Ideal)

A positive gap indicates that the current mean for a particular item needs to be decreased.

A negative (-) gap indicates that the current mean for a particular item is better than the ideal.



#### **Change Leadership Vision Council**

#### **System Culture Shift**

<b>FROM</b> <i>Defensive Style</i>	TO Constructive Style
Current Assessed State: Compliance Mindset	Overall Goal for the System: Move to a Value-Based Mindset
Current Assessed Behaviors:	Ideal Behaviors:
1. Communicating only "What"	1. Communicating "What and Why"
2. Fix-it Mindset	2. Progress Mindset
3. Fear of risk and change	3. Be an agent of change, be proactive and increase advocacy
4. Geographic Alignment	4. Goal Alignment
<ol><li>Outcomes measured by negative indicators</li></ol>	5. Outcomes measured by positive indicators

This System Culture Shift proposal was drafted by the Change Leadership Vision Council, a public-private initiative convened by The Coalition for Family and Children Services in Iowa, funded by the Mid-Iowa Health Foundation.



DRAFT 10/28/19

## FROM-TO SHIFT: Practical tools and actions to shift the system culture, Part 1

## TAKEA BREAK

## FROM-TO SHIFT: Practical tools and actions to shift the system culture, Part 2

#### **Processing the From-To Practice**

- How much did the scenarios resonate both the situations and the dynamics when role playing through them?
- What were some of the key takeaways from your practice using the scenarios?
- What did this exercise surface for you about what it will take to actually cause the culture shift to happen?
- What would you like to work on in future meetings? Learn more about?

### OPTIONS TO SUPPORT FROM-TO CULTURE SHIFT (12/4 – 1/8)

- 1. Enlist an individual or group as partners in the Culture Shift work, making a specific request of them (name; request, if you know)
- 2. Return to an individual or group you've already presented the Culture Shift Work to and take another step (name)
- 3. Practice an element of the ideal culture in an upcoming situation (which one(s))
- 4. Use the From-To Shift framework and other tools to address a challenging situation that is a barrier to the "To," or future, culture.
- 5. Present the From-To shift to a key group (name, e.g. Board, Work Group, staff, etc.)
- 6. Observe for a specific behavior pattern in an upcoming setting (which behavior / which setting)
- 7. Other?

## SHARE THE ACTION COMMITMENT YOU SELECTED

#### **BRIEFLY SHARE**

What is one thing that needs to happen to call others into action with the Vision Council for the Systems Culture Work?

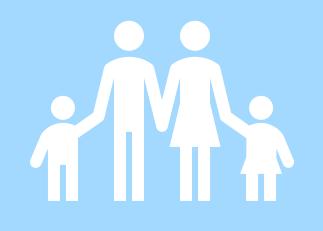
What is at least one support you need to call others into action for the Systems Culture Shift work?

# ACTION COMMITMENT REVIEW

# 2020 INITIAL VISION COUNCIL MEETING SCHEDULE

January 8
February 25
April 1







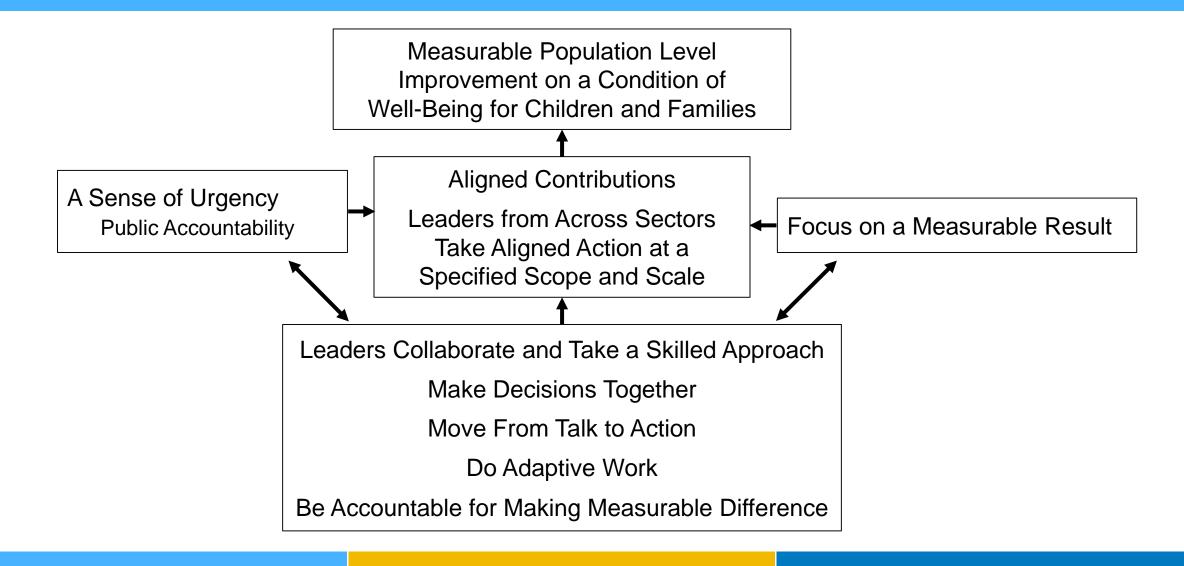
### THANK YOU







#### **Theory of Aligned Contributions**



### Assumptions of Theory of Aligned Contributions

Population level changes cannot be made by a single agency or organization; must be multi-sector, public-private\*

Outcomes for children, families and communities are not what they could be in part because key stakeholders are not yet fully aligned

Seemingly intractable nature of problems, social conditions, systems and challenges sap energy and sense of urgency

Public accountability can increase urgency and create a personal sense of accountability for taking aligned action and making an aligned contribution

<sup>\*</sup>Shorr, Lisbeth, Common Purpose, 1997

### Assumptions of Theory of Aligned Contributions

Actions to "tip" the odds that good things will happen can be generated by a small group of people with a common purpose, connected relationships and a sense of urgency\*

Leaders given "permission" to engage in action learning \*\* with a sense of urgency can use the depth of their experience and wisdom to galvanize change and forward movement

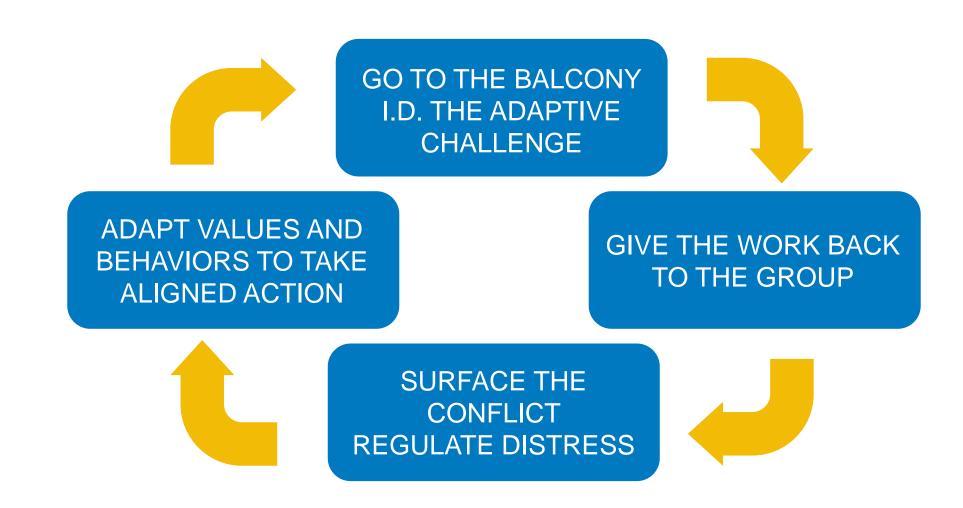
Leaders can achieve progress through their commitment to taking aligned actions and leveraging current relationships, resources and opportunities \*\*\*

<sup>\*</sup> Gladwell, Malcolm. The Tipping Point: How Little Things Can Make a Big Difference, 2002.

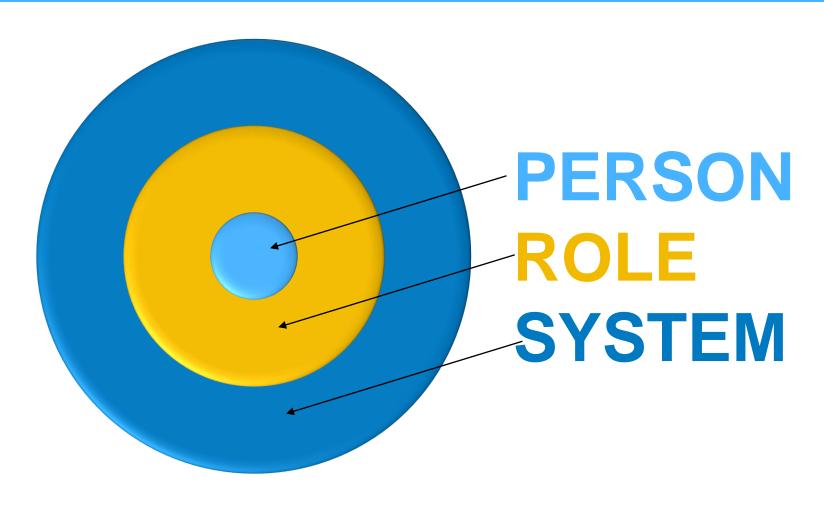
<sup>\*\*</sup> Argyris, Chris, On Organizational Learning, 1997.

<sup>\*\*\*</sup> Heifetz, Ronal A., & Linsky, Martin, Leadership on the Line, 2002.

#### Focus of Adaptive Leadership



#### The Person Role System Framework<sup>2</sup>



<sup>2</sup>Kathleen Pogue White, Person Role System Framework Briefing Note

#### Levels of Action and Alignment

e to results	HIGH	High level of action that contributes to improved results  Does not work to be in	High level of action that contributes to improved results  Works to be in alignment	
contribute		alignment with others	with others	
t cor		(High action, low alignment)	(High action, high alignment)	
actions that	_OW	Low level of action that does not contribute to improved results	Low level of action that does not contribute to improved results	
	TC	Does not work to be in alignment with others	Works to be in alignment with others	
Takes		(Low action, low alignment)	(Low action, high alignment)	
F		LOW	HIGH	
	Works to be in alignment with others			

#### Boundary, Authority, Role & Task (BART)

**BOUNDARY AUTHORITY** Resources, roles, **Formal** (the right to and responsibilities (time, Personal territory do work) and task) TASK ROLE **Primary task** (the work of (function of **Formal Role** (group mission) the group) the person / **Informal Role** Process tasks entity) (draw attention to work avoidance)

#### **The Coalition Org Chart**

